

Despite higher adoption of digital transformation, **only two in five SMEs perceive their efforts to be successful**. Digitalisation can be intimidating. Unfamiliarity with the subject matter and start-up costs deter SMEs from taking the plunge.

How we help

Digital Advisory Digitalisation2SME™



Digital needs analysis Align your digital & business goals

Cyber and data security

IT security & PDPA best

practices



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Roadmap planning Develop or implement IT policies

Reskilling & upskilling

Attract & retain digital



Solutions review Identify suitable digital solutions



Change management Manage digital transformation changes

Project Management SUPPORT PM2SME™

Ready to implement your digital solution?

We can **guide and co-manage** the project with you and your digital solution vendor for optimal digital outcomes.

Tap on professional digital advisors at **no cost**





In support of:

:DIGITAL



Talk to our experts:

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Happy SMEs



Alan Lee, G20 Banana

"I'm glad that there is assistance available for small businesses like mine who want to achieve big goals."

Leveraging a global e-marketplace platform to grow his family's brick-and-mortar hawker business, Alan can now easily go global with his fried treats. He looks to **boost sales by 50% next year and scale up his business 5-fold within three years**.

Clara Goh, Moh Sim Wood Products

"With the guidance of our digital consultant, we now have the confidence that we are on the right path to simplifying work for our lean team."

Through automation and integration of their manual operations, data can be exchanged seamlessly between their online sales, inventory and service order systems. This helped Moh Sim free up 30% of staff time to focus on customer care and sustainability R&D.





Calvyn Ng, Ah Lock & Co

"Digitalisation has helped me reduce cost, supported staff training, and my staff are now much happier."

The digitalisation of accounting and HR processes allowed Ah Lock & Co to cut payroll **processing time from one day to half an hour. Staff retention has also improved** as they are less overwhelmed. They look to continue to build digital capabilities among their staff, both young and old.

Ray Rajagopal, Asia Excel

"Our focus is to digitalise all our processes locally first, stabilise and duplicate that success overseas — with the aim of not having to even open a physical overseas office."

With the adoption of an omni-channel solution, Asia Excel was able to reduce order processing time across their e-commerce stores from three days to half an hour. Since conquering the virtual world of e-commerce, they are now set on expanding overseas with virtual showrooms.

